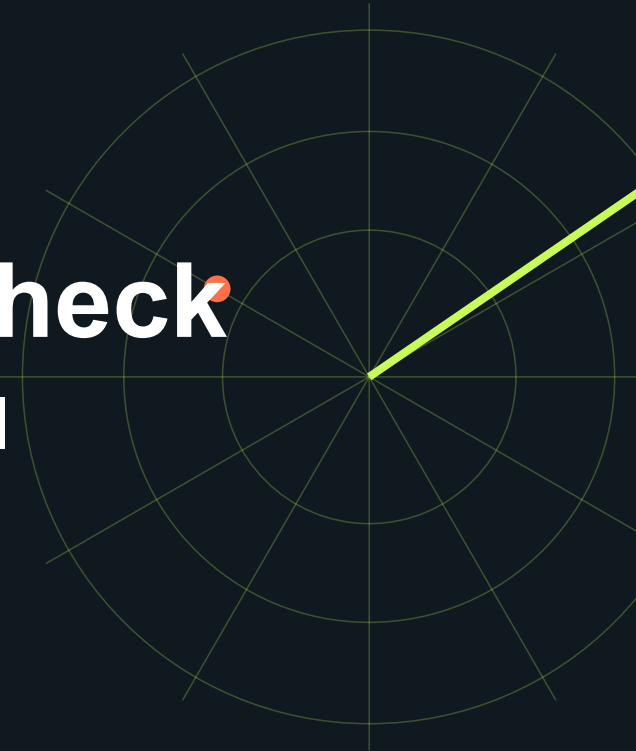




DEMO · FICTIONAL COMPANY PROFILE

Tender Reality Check

SaaS platform for Digital Experience Analytics



LIVE TED NOTICE

584517-2026

IDM Südtirol - Alto Adige · Italy · CPV 48200000 / 72260000 · Deadline 28 Sep 2026

QUALIFICATION VERDICT

CHECK 68 / 100

Strong capability and budget fit. Submission language is the immediate barrier; references, access coverage and partner options must be verified before a BID decision.



Why this is CHECK - not yet BID

68

QUALIFICATION SCORE

CHECK

Proceed only to focused verification. The opportunity fits the fictional studio's delivery capability and contract range, but the notice currently requires Italian and German submission languages.

BUYER

IDM Südtirol - Alto Adige

ESTIMATED VALUE

EUR 432,000

DEADLINE

28 Sep 2026 · 12:00 UTC+02

SUBMISSION LANGUAGES

Italian, German

FICTIONAL COMPANY PROFILE

COMPANY	Dnipro Digital Studio · Ukraine · 35 people
CAPABILITY	React / Node.js SaaS, analytics, cloud integration
CAPACITY	Target contract range EUR 100k-600k
LANGUAGES	English / Ukrainian; open to EU consortium partner

DECISION BLOCKER

Do not commit the bid team until the contracting documents confirm whether the offer can be submitted through an Italian/German-speaking partner and whether the fictional studio meets turnover and reference thresholds.

Fact, inference, or verify

The report separates what the official notice states from what VatraBid infers about the company profile. Missing information remains an explicit verification task.

STATUS	CRITERION	EVIDENCE / REASON	IMPACT
FACT	Scope	SaaS platform for Digital Experience Analytics; CPV 48200000 with IT-service classification 72260000.	Positive
FACT	Budget	Estimated contract value published as EUR 432,000.	Positive
FACT	Deadline	Tender receipt deadline: 28 Sep 2026 at 12:00 UTC+02.	Manageable
FACT	Language	Submission languages listed as Italian and German.	Blocker
INFERENCE	Capability	Fictional profile covers SaaS delivery, analytics and integration within stated contract range.	Strong fit
VERIFY	References	Required number, value and recency of comparable contracts need document-level confirmation.	Knockout risk
VERIFY	Market access	GPA/coverage and any bidder-origin restrictions must be checked against the full documents.	Legal check
VERIFY	Partner route	Confirm whether consortium or subcontracting can solve language/local-delivery requirements.	Next step

CANONICAL SOURCE

<https://ted.europa.eu/en/notice/-/detail/584517-2026>

Spend hours verifying - not a week bidding

The next step is a bounded qualification sprint. If one blocking condition fails, switch to SKIP and protect the bid team's time.

01

Open the official documents

Confirm economic standing, turnover, comparable-reference thresholds, certifications and exact submission language rules.

OWNER: BID LEAD · 60-90 MIN

02

Test the partner route

Ask one Italian/German-capable partner whether consortium or subcontracting is permitted and commercially realistic.

OWNER: SALES LEAD · SAME DAY

03

Use the clarification channel

If the documents leave ambiguity, formulate precise questions on language, bidder origin and evidence - through the official channel only.

OWNER: BID LEAD · BEFORE QUESTION DEADLINE

DECISION RULE

Move to BID only if all four gates pass:

market access · submission language · evidence thresholds · delivery/partner model

Run your own live shortlist: vatrabid.add-ggg.chatgpt.site